

EDUCATIONAL  
TRAINING  
PARTNERS  
P.O. Box 1973  
Gig Harbor, WA 98335  
253-853-3499 f 253-858-9075 f

## You know you are an ECE professional if .....

- An exercise routine must include a Greg and Steve CD
- You tell other adults to “use your words”
- An exotic facial scrub is a mixture of glue, glitter and paint
- You think a party is not a party without cupcakes
- You sing the “clean up song” while cleaning your house

## Sensory Table Ideas

Yes, sensory play can be messy, but that’s part of the fun! A substantial amount of guidance problems occur because children are bored. Add something new to redirect and focus behavior where you want it. Lots of issues can be solved just by opening the sensory tub!

Encourage a few children at a time to get involved. Allow 30-45 minutes of uninterrupted play for full exploration and enjoyment. Keep towels or a few small brooms and dust pans nearby for the mess. If it’s fun, children love to help clean up.

What to choose: Consider developmental levels and safety or choking hazards relevant to your group. For health and family value reasons, refrain from using food items to play with.

### Suggestions:

- Non-toxic potting soil
- Ice cubes with pre-added essential oils or paints
- Gak (cornstarch and water mixture)
- Warm water with essential oils and food coloring
- Cold water with ice cubes and liquid soap
- Ocean (sand and water mixture)
- Clean Mud (shredded newspaper, soap flakes and water)

## Welcome back!

Dear Friends and Colleagues,

Signs of Autumn routinea are all around us - at work, at home and in the community. I am anxious for the return of structure and organization. Relaxing during the summer months gets me ready to fly full force now.

This renewed spirit is helpful as there are projects in the works for ETP, all of which benefit you! Currently, we are creating a website. Supporting you is what we’re here to do, so check our site regularly for interesting articles, STARS training opportunities, and other updates. You’ll also be able to find information on industry topics, helpful products, and other ETP services.

Happy Autumn!

*Amber D. Havens*

P.S. Our CDA classes are a big hit! Thank you to all participants. We are constantly working on new ways to support your training needs. Please contact us if you have ideas of how we can better support you or your program.

## Biting resources

Books for kids:

Horrible Crocodile by Jonathan Shipton, Claudio Munoz

Teeth Are Not for Biting by Elizabeth Verdick, Marieka Heinlen

Books for parents and educators:

No Biting: Policy and Practice for Toddler Programs by Gretchen Kinnell

Caring for Infants and Toddlers by Diane Trister Dodge, Amy Laura Dombro and Derry Gosselin Koralek

What to Expect the Toddler Years by Eisenberg, Murkoff, and Hathaway

## Procrastinator Special

The end of the year is fast approaching and many of you still need your STARS trainings. We deliver training to groups of 10 or more. Choose from our list of available topics or request a session made-to-order for your groups needs. Time is running out, so call us now to schedule your training.

## Questions from the field

*Question:*

**I have a two-year-old in my class who has recently started biting. How should I deal with this?**

*Answer:*

This can be a common situation for any parent or caregiver of a toddler.

When it happens, quickly:

- Comfort the child who was bitten
- Wash the wound
- Invite the child who bit to help you care for the bitten child and help the child who bit understand that there are other ways to express anger
- State clearly (to the biter) that biting is not okay

Consider the reasons biting may occur. Some common ones include power or the need for control, needing attention, a natural progression from sucking to biting, over-stimulation, or lack of language skills. Take an objective look at your environment, routine and interactions. Sometimes having an outside perspective helps you see issues in that you may not have noticed because you are too involved to notice. If biting persists or escalates, call in a specialist such as your health nurse, on site trainer or other ECE professional. ETP can connect you with this type of support.

*If you have a question that you need help with, send us an e-mail or write a letter. We may select it for publication!  
amber@educationaltrainingpartners.org  
P.O. Box 1973, Gig Harbor, WA 98335*

**“ We are holding our first directors forum in the Tacoma area... ”**

*see “Support and Networking” inside*

## Upcoming trainings for STARS credit

STARS scholarships are accepted. Please have STARS ID number available at time of registration.

### November

*Talk To Me, Listen To Me (Curriculum)* Sat. 11/06

*Literacy for Preschoolers.* Preschool children are full of the desire to learn language and to read. Learn fun and interesting ways to enhance their language and literacy development.

Where: ETP office (Gig Harbor)

Time: 10:00 am - 12:00 noon

Cost: \$20.00

*Directors Forum (Professionalism)* Tue 11/02

Informal gathering of administrators and directors of early learning programs to support the needs and ideas of this unique group.

Where: TBA (Tacoma)

Time: 9:00 am - 11:00 am

Cost: FREE

*Release the Skeletons (Administration)* Wed. 11/17

Do you have files ready to jump out at you? Are your forms for the new licensing requirements haunting your thoughts? Do you have an office screaming for organization? This fun workshop helps you get the demons under control. Get ready to tackle any graveyard of paper, and by January you can look forward to starting the year fresh and new.

Where: Perry Street Preschool (Olympia)

Time: 7:00 pm - 9:00 pm

Cost: \$20.00

*Get Rid of the Behavior Not the Child (Guidance)* Sat. 11/13

Some behaviors can be difficult to understand and work with. Knowing what is normal and what is not can help you work effectively with children. Together we will explore environments, interactions and proven strategies to deal with the most difficult behavior.

Where: Kindercare (Bremerton)

Time: 10:00 am - 12:00 noon

Cost: \$20.00

*Teachers Forum (Professionalism)* Sat. 11/20

Informal discussion groups to support teachers who are working directly with children and families.

Where: ETP office (Gig Harbor)

Time: 10:00 am - 12:00 noon

Cost: FREE

### December

*The Importance of Planning (Curriculum)* Sat. 12/11

You know the curriculum sheet needs to be filled in, but why? Sometimes it isn't even followed. Increase your understanding of the value of purposeful curriculum planning. Explore ways to plan for the needs of individual children in your care.

Where: St. Davis Church (Shelton)

Time: 10:00 am - 12:00 noon

Cost: \$20.00

*Environments that Reflect your Curriculum (Curriculum)* Sat. 12/04

You have the basics in your environment. Now learn to enhance the environment to meet the curriculum. Support of individual needs and interests of the children is an important factor that will be central to the discussion.

Where: St. Columba's (Kent)

Time: 10:00 am - 12:00 noon

Cost: \$20.00

*CDA Orientation (Professionalism)* Mon 12/06

This is a brief overview of the upcoming Child Development Associates class to be held in Olympia. Bring your friends and lots of questions. You'll also have the opportunity to sign up for this wonderful training program.

Where: Perry Street Preschool (Olympia)

Time: 6:30 pm - 7:30 pm

Cost: FREE

### General

*Basic 20-Hours STARS Classes Available in Your Area*

STARS scholarships available. Call for more information.

Cost: \$120.00

**For more information or if you're interested in hosting a workshop, give us a call!**

**253-853-3499**

## 3 for 2

Register three people for an ETP training and receive one (1) registration

## free.



Offer valid on \$20.00 trainings only. Pre-registration is required. Please present coupon at time of registration. Offer expires 12/31/04.

## Visit your trainers in Spokane

As programs are getting settled into their routines so are the trainers here at ETP! This quarter is full of local workshops and statewide representation. On October 27th and 28th, three of our brightest stars are presenting at the WAEYC conference in Spokane.

Stop by and see us. Link to WAEYC's brochure at [www.educationaltrainingpartners.org](http://www.educationaltrainingpartners.org)

### FRIDAY

Increase enrollment with professional marketing  
*Marketing Techniques – Taffy Gallagher*

NAEYC accreditation - demystify the process  
*Accreditation? Yes You Can! – Amber Havens*

Discover fun ways to approach professionalism with your staff  
*Teaching Professionalism – Taffy Gallagher*

Learn to work through biting issues with toddlers and their parents  
*Biting 101 – Amber Havens*

Train the Trainer: Create effective visual aids  
*Presenting with Style – Taffy Gallagher*

### SATURDAY

Train the Trainer: Activities to use in your workshops  
*Games We Can Play - Amber Havens*

Learn the art of effective story times  
*Choosing and Presenting Interactive Stories - Shannon Schinagl*

## It's working again! 253-853-3499

ETP apologizes for the inconvenience our answering service may have caused during the month of August. It is working well now and we welcome your calls!

*advertisement*

## Feely Bags

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## Support and Networking

### Directors Forum

We are holding our first Directors Forum in the Tacoma area on November 2nd from 9-11 am. Through small community-based forums we will discuss issues relevant to administrators and directors of early learning programs. STARS training, working effectively with families, program development, staffing support and licensing issues are requested topics. Snacks provided.

RSVP by 10/25: 253-853-3499

### Teachers Forum

On Saturday, November 20th from 10-12 noon, the first Teacher Forum is happening at the ETP office. The goal of this group is to offer support to teachers who are working with young children. Join us for networking opportunities, activity ideas, guidance and discipline support and much more. Snacks provided.

RSVP by 11/12: 253-853-3499

### Child Development Associates Orientation

Beginning in January, our third CDA Training Program is scheduled to be up and running in Olympia. Attend the orientation for answers to your questions. Issues covered include: What is the CDA? How do you obtain this national credential? Hear how ETP's approved courses help you through the entire process of earning the 120 hours of training.

**The Child Development Associates program began the first week in October. If you're still interested, call immediately to register.**

**253-853-3499**

**Locations**  
**Silverdale and Tacoma**